



# TURNING WATER INTO WINE

**WINE INDUSTRY  
SOLUTIONS**



Using your skills, experience and innovative techniques to “turn water into wine” is not all you need to be successful in today’s competitive global wine industry. To ensure your continued business success, you also need the advice of an industry-wise professional services team to provide specialised accounting, tax and corporate advisory solutions.

MGI has an established track record as a business growth advisor for businesses on the move. We provide sound solutions to help you manage the challenges of dynamic and growing markets.

## We are family

Over 80% of Australian wine producers are family or private businesses. MGI is an acknowledged industry leader in providing advice to family and private business. We have had generations of experience in assisting such businesses deal with their unique commercial circumstances. Our trained professionals appreciate the complexities of dealing with emotive family issues.

MGI provides business solutions to a variety of wineries and grape producers Australia-wide. MGI understands the complexities of the wine making industry – from capital raising, primary production, manufacturing, and inventory management through to marketing, sales and logistics. As the artistry and lead time of producing a fine wine is unique to each business, so MGI tailors an individualised solution specific to your needs.

## The wine industry’s one stop shop

MGI should be your first choice when selecting an accountant for your winery business. Our full range of industry specific solutions includes:

- Production cash and profit taking;
- Control of inventories;
- Wine equalisation tax (WET) and WET rebate scheme;
- Financial reporting and strategic planning;
- Tax planning and;
- Industry and government grants.

With rapid industry growth and changing business conditions, MGI’s wine team proactively stays on top of the latest issues and developments. Our job is to ensure the business solutions we develop and implement today support your future growth ambitions.

## The world could be your oyster

Australia’s reputation for producing quality wine has created exciting export possibilities. However each country has its own unique commercial as well as tax legislative frameworks. These differences can have a significant impact on how you structure your export opportunities.

Access to MGI’s network in Australasia and internationally means there is always someone who can provide you with accounting and business advice tailored to your specific circumstances.

## Completing the cycle

From business start up through to selling or leaving a business legacy for family members, each phase of your business cycle presents its own unique challenges. As an experienced business growth advisor, MGI is able to provide you with straight forward and practical advice and assistance as to the appropriate strategies for each of these phases.

MGI’s experience also means we are competent in dealing with the sensitive issues of family and privately owned business communication and succession planning. The implementation of appropriate strategies can be vital to the successful transfer of family assets from one generation to the next.

## MGI – Your Business Growth Advisor

For more information on how MGI provides business solutions that work for you contact your nearest MGI office or visit [www.mgiaust.com](http://www.mgiaust.com)